

| Municipal Pool Budget          |            | 2014 Actual         | 2015 Actual         | 2016 Actual         | 2017 Actual         | 2018 Actual         | 2019 Actual         | 2020 Budget         | Percent Increase |
|--------------------------------|------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------------|
| Season Ticket Sales            | 04-380-050 | \$104,280.85        | \$83,680.30         | \$91,639.85         | \$95,743.08         | \$92,500.00         | \$88,600.50         | \$92,500.00         | 0.00%            |
| General Admission              | 04-380-060 | \$28,748.70         | \$38,279.00         | \$43,023.31         | \$42,478.17         | \$43,000.00         | \$50,092.19         | \$45,000.00         | -4.65%           |
| Concession Stand Sales         | 04-380-075 | \$20,979.04         | \$29,434.00         | \$34,566.18         | \$27,840.22         | \$29,000.00         | \$33,343.16         | \$30,000.00         | 3.45%            |
| Sales Tax*                     | 04-403-430 | \$1,700.00          | \$1,748.40          | \$5,053.23          | \$1,035.54          | \$1,200.00          | \$2,000.59          | \$1,800.00          | 50.00%           |
| Interest                       | 04-341-100 | \$0.00              | \$44.69             | \$40.17             | \$391.60            | \$1,194.45          | \$2,034.43          | \$1,200.00          | -41.02%          |
| Miscellaneous                  | 04-380-000 | \$377.00            | \$1,410.80          | \$0.00              | \$147.23            | \$100.00            | \$0.00              | \$50.00             | -50.00%          |
| Pool Party Rentals (new)       | 04-380-150 |                     |                     |                     |                     | \$900.00            | \$574.00            | \$600.00            | -33.33%          |
| Donations                      | 04-380-100 | \$0.00              | \$1,001.00          | \$0.00              | \$2,547.00          | \$0.00              | \$8,140.00          | \$8,500.00          | 4.42%            |
| Upper Allen Donation           | 04-359-000 | \$0.00              | \$50,000.00         | \$50,000.00         | \$50,000.00         | \$50,000.00         | \$50,000.00         | \$50,000.00         | 0.00%            |
| <b>Total Operating Revenue</b> |            | <b>\$156,085.59</b> | <b>\$205,598.19</b> | <b>\$224,322.74</b> | <b>\$220,182.84</b> | <b>\$217,894.45</b> | <b>\$234,784.87</b> | <b>\$229,650.00</b> | <b>5.40%</b>     |

| Expenses                |            | 2014 Actual         | 2015 Actual        | 2016 Actual         | 2017 Actual        | 2018 Actual        | 2019 Actual         | 2020 Budget         | Percent Increase |
|-------------------------|------------|---------------------|--------------------|---------------------|--------------------|--------------------|---------------------|---------------------|------------------|
| Salaries                |            |                     |                    |                     |                    |                    |                     |                     |                  |
| Administration          | 04-401-130 | \$20,272.00         | \$23,819.65        | \$28,245.00         | \$28,245.00        | \$32,000.00        | \$30,000.00         | \$31,000.00         | 3.33%            |
| Guards                  | 04-401-145 | \$49,465.00         | \$49,634.90        | \$53,812.59         | \$43,181.75        | \$39,172.68        | \$53,542.44         | \$55,000.00         | 2.65%            |
| Concession Stand Clerks | 04-401-140 | \$20,000.00         | \$16,457.43        | \$17,950.71         | \$14,400.44        | \$10,250.95        | \$10,867.13         | \$12,000.00         | 9.44%            |
| Front Desk              | 04-401-145 |                     |                    |                     |                    | \$4,753.20         | \$4,786.75          | \$6,000.00          | 0.00%            |
| Maintenance             | 04-401-150 | \$11,615.00         | \$4,510.00         | \$13,395.00         | \$4,433.49         | \$3,704.00         | \$2,650.89          | \$5,000.00          | 0.00%            |
| Clerical Support (New)  | 04-401-160 |                     |                    |                     |                    |                    |                     | \$6,500.00          | 0.00%            |
| <b>Total Salaries</b>   |            | <b>\$101,352.00</b> | <b>\$94,421.98</b> | <b>\$113,403.30</b> | <b>\$90,260.68</b> | <b>\$89,880.83</b> | <b>\$101,847.21</b> | <b>\$109,000.00</b> | <b>6.56%</b>     |

|                           |            |             |             |             |             |             |             |             |        |
|---------------------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|
| Office Supplies           | 04-401-200 | \$1,171.00  | \$817.00    | \$371.16    | \$769.38    | \$597.21    | \$617.26    | \$625.00    | 1.24%  |
| Uniforms                  | 04-401-240 | \$400.00    | \$1,257.16  | \$1,225.67  | \$450.36    | \$544.00    | \$448.10    | \$550.00    | 18.53% |
| Concession Stand Expenses | 04-401-300 | \$13,655.00 | \$18,144.93 | \$17,953.12 | \$16,015.87 | \$15,211.81 | \$16,663.79 | \$16,500.00 | -0.99% |
| Telephone/Internet        | 04-401-320 | \$0.00      | \$0.00      | \$0.00      | \$1,001.35  | \$948.78    | \$583.38    | \$1,000.00  | 41.66% |
| Advertisement             | 04-401-345 | \$15.00     | \$704.00    | \$1,025.00  | \$1,138.00  | \$195.00    | \$18.00     | \$250.00    | 92.80% |

| Expenses                      |            | 2014 Actual | 2015 Actual | 2016 Actual | 2017 Actual | 2018 Actual | 2019 Actual | 2020 Budget | Percent Increase |
|-------------------------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| Advertisement Benefit Concert | 04-401-343 |             |             |             |             | \$3,583.98  | \$2,243.92  | \$2,500.00  | 10.24%           |
| Pool Ticket Costs             | 04-401-345 | \$0.00      | \$287.00    | \$388.97    | \$502.11    | \$460.52    | \$3,017.06  | \$1,400.00  | -115.50%         |
| Credit Card Fees              | 04-401-350 | \$0.00      | \$0.00      | \$0.00      | \$0.00      | \$0.00      | \$685.74    | \$700.00    | 100%             |
| Capital Pool Repairs (Aqua)   | 04-401-450 | \$5,860.00  | \$30,742.74 | \$12,163.67 | \$13,897.95 | \$9,183.81  | \$15,101.78 | \$15,000.00 | -0.68%           |

|                                  |            |             |             |             |             |             |             |             |         |
|----------------------------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------|
| Pool Certifications              | 04-403-300 | \$0.00      | \$2,042.50  | \$645.00    | \$772.00    | \$839.13    | \$1,121.50  | \$1,200.00  | 6.54%   |
|                                  |            |             |             |             |             |             |             |             |         |
| Chemicals                        | 04-403-350 | \$18,238.00 | \$20,911.16 | \$20,456.79 | \$16,609.83 | \$17,331.73 | \$19,665.70 | \$18,000.00 | -9.25%  |
| Sales Tax                        | 04-403-430 | \$1,700.00  | \$1,748.40  | \$2,053.23  | \$1,035.54  | \$1,461.66  | \$2,083.91  | \$1,800.00  | -15.77% |
| Cleaning and Facilities Supplies | 04-409-200 | \$0.00      | \$1,945.92  | \$1,537.96  | \$1,014.00  | \$1,716.33  | \$1,837.90  | \$2,000.00  | 0.00%   |
| Electric                         | 04-409-360 | \$9,407.00  | \$7,301.28  | \$7,070.77  | \$6,609.23  | \$5,937.59  | \$6,120.79  | \$6,500.00  | 5.83%   |
| Water                            | 04-409-366 | \$5,860.00  | \$2,464.30  | \$5,879.91  | \$4,183.83  | \$6,458.41  | \$6,316.28  | \$6,500.00  | 0.00%   |
| Equipment and Improvements       | 04-409-370 | \$11,140.00 | \$9,830.44  | \$7,292.57  | \$8,819.76  | \$8,394.51  | \$4,297.90  | \$10,000.00 | 57.02%  |

| Expenses                         |            | 2014 Actual         | 2015 Actual         | 2016 Actual         | 2017 Actual         | 2018 Actual         | 2019 Actual         | 2020 Budget         | Percent Increase |
|----------------------------------|------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------------|
| Payroll Taxes                    | 04-483-161 | \$12,269.00         | \$12,192.00         | \$8,941.62          | \$6,511.65          | \$7,000.00          | \$7,543.96          | \$8,000.00          | 0.00%            |
| Capital Pool Improvement         | 04-409-720 | \$0.00              | \$50,000.00         | \$8,079.94          | \$0.00              | \$0.00              | \$0.00              | \$7,000.00          | 0.00%            |
| <b>Total Operating Expenses</b>  |            | <b>\$83,743.00</b>  | <b>\$164,418.83</b> | <b>\$99,117.38</b>  | <b>\$83,364.86</b>  | <b>\$83,900.47</b>  | <b>\$92,404.97</b>  | <b>\$103,565.00</b> | <b>10.78%</b>    |
| <b>Total Expenses</b>            |            | <b>\$185,095.00</b> | <b>\$260,883.31</b> | <b>\$212,520.68</b> | <b>\$173,625.54</b> | <b>\$173,781.30</b> | <b>\$194,252.18</b> | <b>\$212,565.00</b> | <b>22.32%</b>    |
| <b>Revenue Over Expenditures</b> |            | <b>-\$29,009.41</b> | <b>-\$55,285.12</b> | <b>\$11,802.06</b>  | <b>\$46,557.30</b>  | <b>\$44,113.15</b>  | <b>\$40,532.69</b>  | <b>\$17,085.00</b>  |                  |

|  |             |
|--|-------------|
| Capital Pool Fund Balance (11/31/2019) | \$65,700.30 |
| Year to Date Interest (12/31/19)       | \$68.12     |